

Shareholder Highlights

Domicile of Shareholdings

| NEW ZEALAND REGION | Holders | % Holders | Issued Capital | % Issued Capital |
|--|------------|--------------|-------------------|------------------|
| Northland | 26 | 2.69 | 90,863 | 0.35 |
| Auckland (incl. North Shore, Waitakere & Rodney) | 181 | 18.76 | 2,249,473 | 8.57 |
| Greater Auckland Region (incl. Manukau) | 47 | 4.87 | 116,698 | 0.44 |
| Waikato & Bay of Plenty | 138 | 14.30 | 710,426 | 2.71 |
| Taranaki, Whanganui, Hawkes Bay & Gisborne | 70 | 7.25 | 195,642 | 0.75 |
| Wellington Region | 50 | 5.18 | 169,063 | 0.64 |
| Wellington City | 38 | 3.94 | 339,450 | 1.29 |
| Upper South Island | 64 | 6.63 | 1,797,543 | 6.85 |
| Christchurch | 48 | 4.97 | 334,116 | 1.27 |
| Lower South Island | 270 | 27.98 | 19,920,147 | 75.93 |
| | 932 | 96.57 | 25,923,421 | 98.80 |

| COUNTRY | Holders | % Holders | Issued Capital | % Issued Capital |
|-------------------------------|------------|---------------|-------------------|------------------|
| Australia | 21 | 2.22 | 240,329 | 0.93 |
| Canada | 1 | 0.10 | 45,978 | 0.18 |
| Germany, Federal Republic Of | 1 | 0.10 | 1,000 | 0.00 |
| Hong Kong | 1 | 0.10 | 4,000 | 0.02 |
| New Zealand (Breakdown above) | 932 | 96.57 | 25,923,421 | 98.80 |
| Philippines | 1 | 0.10 | 1,000 | 0.00 |
| Singapore | 1 | 0.10 | 4,125 | 0.02 |
| South Africa | 1 | 0.10 | 380 | 0.00 |
| Switzerland | 1 | 0.10 | 5,365 | 0.02 |
| Taiwan | 1 | 0.10 | 5,000 | 0.02 |
| Thailand | 1 | 0.10 | 1,000 | 0.00 |
| United Kingdom | 3 | 0.31 | 3,300 | 0.01 |
| | 965 | 100.00 | 26,234,898 | 100.00 |

10 Year Cumulative Total Shareholder Return

